INSTITUTIONAL STRATEGY FACT SHEET AS AT 31 MARCH 2024



LONG TERM OBJECTIVE

The Coronation Absolute Bond Strategy aims to protect capital regardless of the interest rate cycle. This Strategy therefore offers lower volatility and greater focus on capital preservation when compared to traditional bond portfolios.

INVESTMENT APPROACH

Coronation is a long-term, valuation-driven investment house. Our aim is to identify mispriced assets trading at discounts to their fair value through extensive proprietary research. The fixed income portfolios are positioned on a long term strategic market view, but this is balanced by taking advantage of shorter-term tactical opportunities when the market lags or runs ahead of that strategic view. As active managers, we consider investment decisions across the full spectrum of potential return enhancers. These include duration and yield curve positions, inflation-linked assets as well as yield enhancement through credit enhanced assets. We aim to maximise returns by actively combining both a top-down and a bottom-up approach to portfolio construction.

| STRATEGY RETURNS GROSS OF FEES | | | | |
|--------------------------------|----------|-----------|---------------|--|
| Period | Strategy | Benchmark | Active Return | |
| Since Inception (cumulative) | 648.8% | 208.9% | 439.9% | |
| Since Inception p.a. | 10.0% | 5.5% | 4.5% | |
| Latest 20 years p.a. | 9.8% | 5.5% | 4.3% | |
| Latest 15 years p.a. | 9.7% | 5.2% | 4.5% | |
| Latest 10 years p.a. | 8.8% | 5.1% | 3.7% | |
| Latest 5 years p.a. | 8.7% | 5.2% | 3.5% | |
| Latest 3 years p.a. | 8.4% | 6.2% | 2.2% | |
| Latest 1 year | 8.2% | 5.4% | 2.8% | |
| Year to date | 0.6% | 2.0% | (1.4)% | |
| Month | (0.1)% | 0.9% | (1.0)% | |

| ASSET ALLOCATION | |
|-------------------------------|------------|
| Asset Type | % Strategy |
| Fixed Rate Government Bonds | 23.2% |
| Corporate ILBs | 19.7% |
| Fixed Rate Corporate Bonds | 14.8% |
| Fixed Rate NCDs | 14.1% |
| Floating Rate NCDs | 10.4% |
| Government ILBs | 9.5% |
| Floating Rate Corporate Bonds | 4.5% |
| Fixed Rate Other | 1.8% |
| Other | 1.2% |
| Cash | 0.8% |

GENERAL INFORMATION

Inception Date 01 March 2003
Strategy Size * R4.42 billion

Strategy Status Open

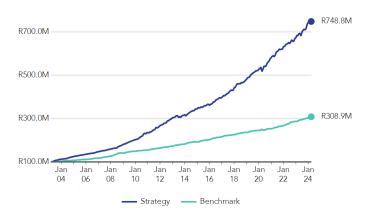
Mandate Benchmark Consumer Price Index (CPI)

Performance Target CPI + 2% (gross of fees and taxes) over a

rolling 12 month period

Dealing Frequency Daily
Base Currency ZAR

GROWTH OF R100M INVESTMENT



Benchmark: Consumer Price Index (CPI)

EFFECTIVE MATURITY PROFILE Term % Strategy 0 to 1 year 35.8% 1 to 3 years 10.9% 3 to 7 years 32.4% 7 to 12 years 17.1% Over 12 years 3.8%

| STRATEGY STATISTICS | |
|--|-----|
| Modified Duration (incl. inflation-linked bonds) | 3.3 |
| Modified Duration (excl. inflation-linked bonds) | 1.9 |

^{*}Strategy assets under management as at the most recent quarter end.

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PORTFOLIO MANAGERS



Nishan Maharaj - BSc (Hons), MBA

Nishan is Head of Fixed Interest at Coronation and a portfolio manager across all fixed interest strategies. He joined Coronation in 2012 has 21 years' investment experience.



Mauro Longano - BScEng (Hons), CA (SA)

Mauro is a portfolio manager and Head of Fixed Interest research. He co-manages various fixed income strategies for institutional and retail clients. Mauro joined Coronation in 2014 and has 13 years' investment industry experience.

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INSTITUTIONAL STRATEGY COMMENTARY AS AT 31 MARCH 2024

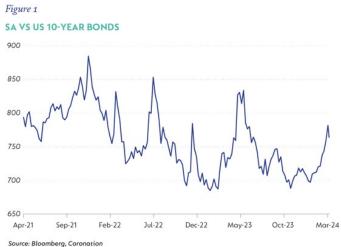


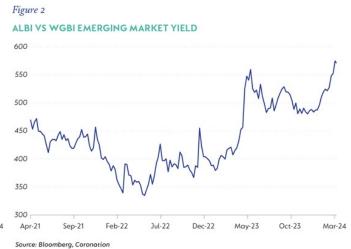
REVIEW FOR THE QUARTER

Markets started 2024 intoxicated with the euphoria of the Federal Reserve Board's (Fed's) impending monetary policy pivot. Risk assets rode high on the wave of optimism for most of the first quarter (Q1-24), with emerging markets doing especially well. Unfortunately, as is generally the case, this optimism faded towards the end of the quarter, with the market's initial pricing of 175 basis points (bps) of rate cuts for 2024 tapering to the Fed's projections of only 75bps. South Africa (SA) has done little to positively differentiate itself from the rest of the emerging market basket. Uncertainty on the outcome of the local elections, possible coalitions and the policy implications thereof weighed on the performance of the rand and bonds, causing further underperformance relative to EM peers.

The FTSE/JSE All Bond Index (ALBI) was down 1.8% over the quarter, driven by its poor performance in February and March, as bond yields rose close to 100bps, inching closer to the highs last seen during the Covid crisis. Most of this poor performance was driven by the performance of the long end of the yield curve (>12 years). Inflation-linked bonds (ILBs) performed slightly better, returning -0.37%, as elevated real yields and stubborn inflation continued to help the asset class. However, over the last 12 months, both the ALBI's (4.2%) and ILB's (5.7%) performance remain significantly behind cash (8.2%). Given that the rand was also down c.5% versus the US dollar over the last 12 months, SA bond performance translated to dollars would have fared only marginally better than global bond performance over the same period (FTSE World Government Bond Index [WGBI] was down 0.8% in US dollars).

Figures 1 and 2 illustrate that SA's risk premium has been steadily on the rise, as exhibited by the widening of bond yields relative to both the US and its emerging market peer group. This can be attributed partially to further fundamental deterioration and increased policy uncertainty due to the upcoming national elections.





Furthermore, as at the end of December 2023, the market was pricing that the South African Reserve Bank's Monetary Policy Committee would cut the repo rate by 75bps by the end of 2024, but recent pricing suggests that the repo rate will remain unchanged until the end of 2025. Market expectations for inflation are for it to average 4.5% in 2025, which implies a real repo rate of c.3.5% for most of the forecast period (Figure 3). We expect inflation to remain stickier and average 5.4% in 2025. Our stickier inflation forecasts are all supply-side based due to higher food prices driven by the effects of El Niño, a weaker rand translating into higher imported inflation and the higher cost of doing business in SA as a consequence of inadequate network infrastructure. However, as we have previously argued, with real growth struggling to break above 1.5%, policy settings could be regarded as excessively restrictive and, as such, we would view a reduction in the policy rate of 0.5%-0.75% starting in November 2024. This would still maintain a real policy rate of 2% based on our inflation forecasts.



SA REAL POLICY RATE

%
3.5

2.5

1.5

0.5

-0.5

-1.5

Jan-22 Jun-22 Nov-22 Apr-23 Sep-23 Feb-24 Jul-24 Dec-24 May-25 Oct-25

— Coronation forecast — Market forecast

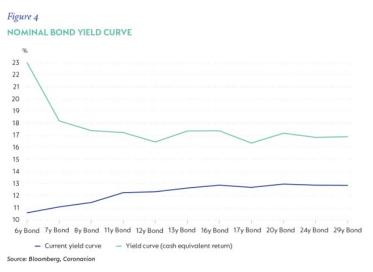
Source: Bloomberg, Coronation

Fiscal deficit too wide for comfort

The outcome for the election will do little to improve the current trajectory of fiscal policy, which remains the Achilles heel of the economy. National Treasury continues to project a picture of fiscal consolidation based on expenditure restraint and reallocation. Unfortunately, with infrastructure across the country crumbling, from the municipal to the national level, it is highly unlikely that this restraint will materialise. Furthermore, funding markets are demanding a higher risk premium for SA, elevating fixed rate funding levels. Fixed rate funding still forms the majority of National Treasury's funding plan and, as such, financing costs remain well above nominal growth. This implies that the fiscal deficit will continue to remain wide unless growth picks up substantially or the funding mix is changed to lower the cost of funding. The growth lever will take much longer to enact, which only leaves the funding mix as a means to buy time. Options here are numerous, including floating rate notes, short-term government bonds, concessional financing and shortening the issuance profile. All of which could delay a day of reckoning in funding markets to buy time for much-needed reforms to be enacted timeously.

Fortunately, the current elevated levels of bond yields provide quite a bit of protection over a medium-term horizon. Figures 4 and 5 show where the current nominal and ILB bond curves are trading and where yields can rise to over the next five years, so that the total return from each of the bonds delivers a return of 9.25% (our expected cash return in a bearish scenario).

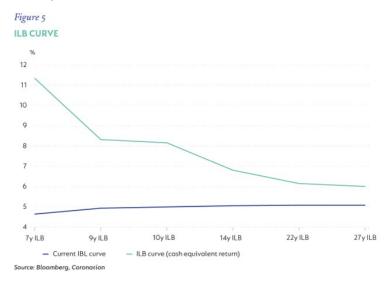
Nominal bonds offer a significant amount of protection with yields able to rise anywhere between 3% to 13%, to levels of 17% to 23%, depending on maturity. The shorter-dated maturities, because of their high yields and lower modified duration (capital placed at risk to interest rate movements), offer the most amount of breakeven protection, suggesting these maturities of less than 12 years should be favoured within bond portfolios.



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ILBs tell a very similar story, but the magnitude of the allowed real widening is limited given the higher duration that these instruments carry, even though we assume average inflation of 6.5% over the five-year period. Real yields are only able to reach levels on average of about 8% (3% higher than current), with the exception of the I2031¹, which can widen to c.11% (7% higher than the current yield). In addition, the forward inflation break-evens (difference between nominal and ILB yields in our stressed scenario) widen significantly in the longer-dated maturities to c.10%. This again highlights the attractive protection and valuation that ILBs with a maturity of less than 10 years offer. Despite current inflation break-evens being close to 6%, we still believe that an allocation to these sub-10-year ILBs is prudent for portfolio diversification and protection.



SA corporate credit unattractive due to tight spreads in a weak economy

Corporate credit is an incredibly effective tool that can be used to enhance the yield and longer-term performance of fixed income portfolios. However, it is important to understand that yield is earned over a multi-year investment horizon, and a long-term focus is essential when analysing and investing in the asset class. Managing credit risk is broader than just focusing on the specifics of an individual lend. Rather, we must consider the incremental risk a corporate credit adds to a portfolio in relation to its overall risk profile as well as the effect on portfolio liquidity and ensure that positions are sized correctly.

Low levels of issuance and tightening spreads have created a guise of safety when it comes to investing in the local credit markets. SA credit remains an illiquid market that necessitates detailed scrutiny of underlying fundamentals and relative attractiveness, especially within a deteriorating macroeconomic environment like SA.

We believe that allocating significant amounts of capital to the local credit market is unwise and would represent a substantial opportunity cost in the face of attractive valuations in other, more liquid asset classes. The current level of credit spreads on offer are at historically compressed levels, despite SA being in its weakest economic position. Corporate profitability and credit worthiness are inevitably tied to economic outcomes, with significant polarisation in performance. SA is a sub-investment grade economy and, thus, local credit should trade at high yield spreads. However, SA trades as an investment grade issuer. The only spreads that trade at the high yield equivalent are riskier issues coming from taxi financing, subordinated tranches of securitisations and bank debt. This also shows how much better value there currently is in offshore credit, which offers higher credit quality and better diversity at much more attractive valuation levels.

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Beware unseen fixed income risk

The use of structured products, such as credit-linked notes (CLNs), have become ubiquitous within the local market. This sector of the market has grown exponentially over the last five years and has reached a market size of over R100 billion, but only a third of this market reprices, creating an inaccurate representation of asset volatility and pricing. CLNs mask the underlying/look-through credit risk as the issuing entity (predominantly local banks) is seen as the primary credit risk. The increased usage of CLNs has not expanded the pool of borrowers, rather it has only served to concentrate it. This is due to the ability to limit the volatility of these instruments as valuations are not regularly adjusted based on the underlying asset price movements. This is why CLN repacks of SA government bonds have become so popular over the last five years. The combination of attractive yields and no volatility is an opportunity that not many would pass up, unless, of course, transparency of pricing is important to the underlying investor. As a result, there can be significant unseen risks within fixed income funds. Investors need to remain prudently focused on finding assets whose valuations are correctly aligned with fundamentals and efficient market pricing.



Conclusion

The significant reduction in rate cut expectations over the last quarter has tainted the enthusiasm for risk assets. However, the monetary policy pivot still remains in play and, as such, emerging markets should continue to see supportive flows into their markets. Idiosyncratic SA factors have led to further underperformance of SA assets relative to the peer group. Low growth, sticky inflation and burgeoning deficits will continue to weigh on the longer-term outlook for SA, unless reform implementation is accelerated through increased private sector participation. SA's bond yields remain elevated but still provide an attractive alternative to cash given their high embedded risk premium. We would advocate slightly overweight positions in bond portfolios, focused on maturities of less than 12 years, together with decent allocation to sub-10-year maturity ILBs and very little allocation to local credit.