INSTITUTIONAL STRATEGY FACT SHEET AS AT 31 MARCH 2024



## LONG TERM OBJECTIVE

The Coronation Global Managed Strategy provides investors with access to the best investment ideas from around the world, with the aim of maximising long-term capital growth. It blends individual asset selection to reflect Coronation's view across asset classes, regions and currencies. The intent is to remain fully invested in foreign assets. The Strategy will hold its exposure to foreign assets in a variety of currencies, primarily the US dollar, British pound, euro and Japanese yen. The Strategy's objective is to outperform the global markets as measured by an equity-biased composite benchmark over a 5-year period.

#### **INVESTMENT APPROACH**

Coronation is a long-term, valuation-driven investment house. Our aim is to identify mispriced assets trading at discounts to their long-term business value (fair value) through extensive proprietary research. In calculating fair values, through our fundamental research, we focus on through-the-cycle normalised earnings and/or free cash flows using a long-term time horizon. The Portfolio is constructed on a cleanslate basis based on the relative risk-adjusted upside to fair value of each underlying security. The Portfolio is constructed with no reference to a benchmark. We do not equate risk with tracking error, or divergence from a benchmark, but rather with a permanent loss of capital.

### STRATEGY RETURNS GROSS OF FEES

Period	Strategy	Benchmark	Active Return
Since Inception (cumulative)	166.6%	145.6%	21.0%
Since Inception p.a.	7.0%	6.4%	0.6%
Latest 10 years p.a.	4.9%	5.4%	(0.5)%
Latest 5 years p.a.	5.7%	6.3%	(0.6)%
Latest 3 years p.a.	0.9%	2.3%	(1.4)%
Latest 1 year	13.1%	13.7%	(0.6)%
Year to date	4.3%	4.0%	0.3%
Month	2.0%	2.1%	(0.1)%

## **GENERAL INFORMATION**

Inception Date 01 November 2009
Strategy Size \* \$856.0 million

Strategy Status Open

Mandate Benchmark 60% MSCI Daily TR Net All Country World USD

(NDUEACWF Index) and 40% Bloomberg Global-Aggregate Total Return Index Value

Unhedged USD (LEGATRUU)

**Redemption Terms** An anti-dilution levy will be charged

Base Currency USD

### **GROWTH OF US\$100M INVESTMENT**



Benchmark: 60% MSCI Daily TR Net All Country World USD (NDUEACWF Index) and 40% Bloomberg Global-Aggregate Total Return Index Value Unhedged USD (LEGATRUU)

## PERFORMANCE & RISK STATISTICS (Since inception)

	Strategy	Benchmark
Annualised Standard Deviation	13.2%	10.2%
Maximum Drawdown	(19.0)%	(18.0)%

## ASSET ALLOCATION

Asset Type	% Strategy
Equities	68.5%
Bonds	26.6%
Cash	2.6%
Property	2.3%

#### **TOP 10 HOLDINGS** % Strategy Holding AIRBUS SE (FRA) 3.0% US T-BILL 4.849% 310125 (USA) 2.6% CANADIAN PACIFIC RAILWAY LTD (CAN) 2.5% US T-BILL 5.266% 311024 (USA) 2.5% ENTAIN PLC (GBR) 2.5% AMAZON.COM INC (USA) 2.4% SCHWAB (CHARLES) CORP (USA) 2.3% ALPHABET INC-CL A (USA) 2.1% CANADIAN NATL RAILWAY CO (CAN) 2.1% INTERACTIVE BROKERS GRO-CL A (USA) 2 1%

<sup>\*</sup>Strategy assets under management as at the most recent quarter end.

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GEOGRAPHIC EXPOSURE	
Region	% Strategy
North America	54.8%
Europe	32.6%
Asia	6.0%
CEEMEA	5.0%
LATAM	0.3%
Other	1.3%

CURRENCY EXPOSURE		
Currency	% Strategy	
USD	70.9%	
EUR	15.2%	
GBP	12.4%	
CHF	1.2%	
Other	0.3%	

### **PORTFOLIO MANAGER**



Neil Padoa - BEconSc, FFA, CFA

Neil is a portfolio manager and head of Global Developed Markets. He joined Coronation in May 2012 and has 16 years' investment experience.

## **FUND MANAGERS**

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## REGULATORY DISCLOSURE AND DISCLAIMER

The Prospectus of Coronation Global Opportunities Fund and Fund KIID can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund">https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund</a> and a Summary of Investor Rights can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund-

Coronation Investment Management International (Pty) Limited is an investment adviser registered with the United States Securities and Exchange Commission ("SEC"). An investment adviser's registration with the SEC does not imply a certain level of skill or training. Additional information about Coronation Investment Management International (Pty) Limited is also available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">https://www.adviserinfo.sec.gov</a>. The information in this document has not been approved or verified by the SEC or by any state securities authority. Coronation Asset Management (Pty) Limited, Coronation Investment Management International (Pty) Limited and Coronation Alternative Investment Management International (Pty) Limited Investment Management International Investment International Inve

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The volatility of the Benchmark represented in the growth chart above may be materially different from that of the Strategy. In addition, the holdings in the accounts comprising the Strategy may differ significantly from the securities that comprise the Benchmark. The Benchmark has not been selected to represent an appropriate benchmark to compare the Strategy's performance, but rather is disclosed to allow for comparison of the Strategy's performance to that of a well-known and widely recognized Benchmark.

The information contained herein is not approved for use by the public and must be read together with our <u>Disclaimer</u> that contains important information. If you are in possession of a physical copy of this document and you are unable to access our <u>Disclaimer</u> online, kindly contact us at <u>cib@coronation.com</u> and a copy will be sent to you via email.

INSTITUTIONAL STRATEGY COMMENTARY AS AT 31 MARCH 202



## REVIEW FOR THE QUARTER

In the first quarter of 2024, equities continued their upward march, advancing 8%, despite a reversal in bond yields, which pushed the global bond index (Bloomberg Barclays Global Aggregate Bond Index) down by 2%. The Strategy returned 4.3% for the quarter, ahead of the benchmark.

Strategy returns were driven by appreciation of the equity holdings and strong relative performance of the fixed income holdings, which increased in value by 1.6% despite the 2% drawdown in the global bond index (mentioned above). Strong security selection and conservative positioning on the curve, where we have concentrated our fixed income holdings in short-dated maturities, have contributed to a substantial 6% outperformance over the last year. We think the fixed income portion of the Strategy continues to be well positioned, with a short duration of 2.8 years (compared to the index at 6.7 years) and a yield to maturity approaching 6% (compared to 3.8% of the index).

On the equity side, we think the opportunity to add value from differentiated stock picking remains elevated. The market's appreciation and inflated trading multiple (relative to history) obscures opportunities at the single stock level, which our analysts believe to be compelling.

One such example is the online broker Interactive Brokers (IB), which turned from a detractor in the previous quarter to a significant contributor. Compared to the multi-trillion-dollar market capitalisations of the mega-cap stocks, which have been driving overall index returns, IB is a relative minnow, with a \$48bn market cap and an even smaller free float of only \$12bn. The company released strong annual results in January, showing good growth in client accounts (23% growth) and the benefit of higher interest rates boosting net earnings by 42%. Its monthly releases showed that this strong growth has continued post year-end, with accounts up another 25% on the previous year and client balances and trading activity up significantly. The market has (correctly, in our view) shifted focus from the headwind of lower future interest rates to the strong growth in underlying earnings power this implies. IB's moat is its highly automated, low-cost platform, which allows it to offer the lowest prices while earning a pre-tax margin of over 70%. IB's offering to clients cannot be matched by any of its peers, and we believe this will allow the business to keep growing its underlying earnings power in double digits for a number of years. This is not fully reflected in the current market price, in our view.

TransUnion is a high-quality business, though not a household name, and it contributed positively to returns in the first quarter. TransUnion is one of the three major US credit bureaus, with a broader information services business anchored in its core competency of identity resolution. The stock suffered a precipitous decline in the latter half of 2023, as a spike in bond yields led to a rapid deceleration in credit activity. We believed the setback to be cyclical rather than indicative of any fundamental impairment of the quality of the business. In our view, the market had overlooked the very strong performance from rapidly growing markets like India, where TransUnion holds a leading position; the opportunity for growth in non-credit related verticals, such as insurance underwriting, marketing and fraud protection; and the ability to expand margins, thanks to a newly announced efficiency programme and ongoing synergy realisation from recent acquisitions. We used the opportunity to buy shares at a discount late in Q4-23. As the stock has recovered by more than 80% from its October lows, and now more closely reflects our assessment of fair value, we have subsequently exited the position.

Sticking to the smaller businesses, \$5bn market cap Smartsheet detracted from returns in the quarter, despite surpassing both our internal forecasts and market expectations in its latest earnings release. Smartsheet provides work collaboration software that facilitates more efficient project planning, management, and tracking. The software's supremacy is evidenced by Smartsheet's industry-leading retention rates and its presence in over 80% of Fortune 500 companies, with these enterprise clients appreciating the scalability of its tech stack. The core product is sticky, and Smartsheet continues to benefit from its land and expand strategy. Since its listing in 2018, Smartsheet has consistently achieved annual revenue growth exceeding 20%, accompanied by robust gross profit margins surpassing 75% and notable progress towards high cash flow generation. However, its recent revenue guidance disappointed the market. While there has been an industry-wide slowdown in mid-market customer IT spend, we believe this is cyclical and will recover. With the retirement of its long-standing Chief Revenue Officer, Mike Arntz, announced in March, we think guidance is deliberately conservative to allow for a smooth transition of the new Head of Sales, Max Long (ex-Adobe and ex-Microsoft). In summary, expectations now seem low, and much pessimism is reflected in Smartsheet's price. It trades at a 40% discount to mid-cap software peers and a meaningful discount to our estimate of fair value. We have, therefore, used the post-earnings sell-off to add to our holding.

INSTITUTIONAL STRATEGY COMMENTARY AS AT 31 MARCH 202



At quarter-end, the Strategy was positioned as follows:

- 63% effective equity
- 7% in real assets (listed infrastructure and property)
- 7% in high yield fixed income
- 6% in inflation-linked assets
- 13% in investment-grade fixed income instruments
- 2% in short-dated US T-bills

The remaining 2% was invested in various other assets.

As stated in last quarter's commentary, we would not be surprised if 2024 turns out to be another eventful year. As always, we can't predict the direction of markets or interest rates in the near term, and so we aim to focus on what we can control, which is finding and researching good investment ideas across the capital structure. On that note, our team continues to find attractive opportunities below the index surface level in areas of the market that remain discounted. We believe it is a productive environment for investors with a long-term time horizon, and we remain excited about the Strategy that we are invested in.

Thank you for your support and interest in the Strategy.