GLOBAL EMERGING MARKETS EQUITY STRATEGY

INSTITUTIONAL STRATEGY FACT SHEET AS AT 30 JUNE 2024



LONG TERM OBJECTIVE

The Coronation Global Emerging Markets Equity Strategy provides access to what we consider to be the best investment opportunities in Global Emerging Markets. It aims to deliver capital growth through a focused equity portfolio of securities of companies based in emerging markets or that derive a significant portion of their business from emerging economies. The objective is to outperform the MSCI Emerging Markets Index over 5 years and longer periods.

INVESTMENT APPROACH

Coronation is a long-term, valuation-driven investment house, focused on bottom-up stock picking. Our aim is to identify mispriced assets trading at discounts to their long-term business value (fair value) through extensive proprietary research. In calculating fair values, through our fundamental research, we focus on through-the-cycle normalised earnings and/or free cash flows using a long-term time horizon. The Portfolio is constructed on a clean slate basis based on the relative risk-adjusted upside to fair value of each underlying security and their expected Internal Rate of Return (IRR). The Portfolio is constructed with no reference to a benchmark. We do not equate risk with tracking error, or divergence from a benchmark, but rather with a permanent loss of capital.

Return [†]
56.8%
2.0%
0.9%
(2.0)%
(2.9)%
(5.1)%
6.4%
(0.5)%
0.0%
0.0%
(3.3)%
(5.3)%

Active return is calculated as the Gross return less the Benchmark return. Figures may differ due to rounding.

South Africa

SECTOR EXPOSURE	
Sector	% Strategy
Consumer Discretionary	34.6%
Financials	21.8%
Information Technology	16.2%
Consumer Staples	7.7%
Industrials	6.8%
Energy	5.0%
Communication Services	4.8%
Materials	1.5%
Cash	1.5%

GENERAL INFORMATION

Inception Date 14 July 2008
Strategy Size * \$3.06 billion

Strategy Status Open

Mandate Benchmark MSCI Emerging Markets Total Return (net) Index (Bloomberg ticker: NDUEEGF)

An anti-dilution levy will be charged

Base Currency USD

Redemption Terms

GROWTH OF US\$100M INVESTMENT



Benchmark: MSCI Daily TR Net Emerging Markets USD (NDUEEGF Index)

TOP 10 HOLDINGS Holding % Strategy TAIWAN SEMICONDUCTOR MANUFACTURING CO (TWN) 7.0% HDFC BANK LTD (IND) 4.6% NU HOLDINGS LTD (BRA) 3.1% BANK MANDIRI PERSERO TBK PT (IDN) 3.0% AIA GROUP LTD (HKG) 2.9% GRAB HOLDINGS LTD - CL A (SGP) 2.8% AIRBUS SE (FRA) 2.8% PROSUS NA (CHN) 28% JD.COM INC - CL A (CHN) 2.7% PDD HOLDINGS INC (IRL) 2.7%

^{*} The "net" return series consists of a composite weighted average of actual net returns for USD denominated portfolios (both pooled and segregated). The highest fee paying class is used where the performance of pooled vehicles are included in the composite.

[†] The active return shown is gross of fees.

^{*}Strategy assets under management as at the most recent quarter end.

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GEOGRAPHIC EXPOSURE		
Country	% Strategy	
China	22.2%	
South Korea	13.4%	
Brazil	12.5%	
India	10.5%	
Taiwan	8.0%	
Singapore	4.7%	
South Africa	4.2%	
France	4.0%	
Indonesia	3.0%	
Hong Kong	2.9%	
Mexico	2.8%	

Country	% Strategy
Switzerland	2.3%
Turkey	2.1%
Kazakhstan	1.7%
United Kingdom	1.6%
Netherlands	1.2%
Saudi Arabia	0.9%
Argentina	0.5%
Cash	1.5%

PORTFOLIO MANAGERS



Gavin Joubert - BBusSc, CA (SA), CFA

Head of Global Emerging Markets, Gavin has 25 years' experience as an investment analyst and portfolio manager. He joined Coronation in 1999 and manages assets within the Global Emerging Markets Equity Strategy.



Suhail Suleman - BBusSc, CFA

Suhail is a portfolio manager and joint-Head of Global Emerging Markets research. He manages the Coronation Emerging Markets Diversified Equity Fund and is comanager of the Global Emerging Markets Equity Strategy and the Global Emerging Markets Flexible unit trust fund. Suhail joined Coronation in 2007 and has 22 years' investment experience.



lakovos Mekios - Ptychion (BSc), MIA, IMC, CFA

lakovos is a portfolio manager and joint-Head of Global Emerging Markets Research. He co-manages the Global Emerging Markets strategy, the Emerging Markets Diversified Equity strategy as well as the Global Emerging Markets Flexible unit trust fund. He joined Coronation in 2013 and has ten years of asset management experience.

FUND MANAGERS

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INSTITUTIONAL STRATEGY FACT SHEET AS AT 30 JUNE 202



REGULATORY DISCLOSURE AND DISCLAIMER

The Prospectus of Coronation Global Opportunities Fund and Fund KIID can be sourced on the following link: https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund and a Summary of Investor Rights can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund-

The Prospectus of the Coronation Universal Fund and a Summary of Investor Rights can be sourced on the following link: https://www.coronation.com/en/institutional/strategy-information/literature/.

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The volatility of the Benchmark represented in the growth chart above may be materially different from that of the Strategy. In addition, the holdings in the accounts comprising the Strategy may differ significantly from the securities that comprise the Benchmark. The Benchmark has not been selected to represent an appropriate benchmark to compare the Strategy's performance, but rather is disclosed to allow for comparison of the Strategy's performance to that of a well-known and widely recognized Benchmark.

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GLOBAL EMERGING MARKETS EQUITY

INSTITUTIONAL STRATEGY COMMENTARY AS AT 30 JUNE 2024



REVIEW FOR THE QUARTER

The Coronation Global Emerging Markets Strategy returned 1.7% in the second quarter of 2024, lagging the 5.0% return of the benchmark MSCI Emerging Markets (Net) Total Return Index by 3.3%. This underperformance fully offset the outperformance achieved in the first quarter to leave the Strategy in line with the benchmark for the year to date. The Strategy has had a good two-year period since bottoming in the aftermath of Russia's invasion of Ukraine, having outperformed the benchmark by 6.4% p.a. However, over five years, the Strategy has underperformed by 2.9% p.a. due to the tough performance cycle experienced from end March 2021 through to end June 2022. Since its inception in July 2008, the Strategy has outperformed by 2.0% p.a.

The biggest positive contributor to relative performance in the quarter was Turkish hard discount food retailer BIM, which returned 53% (in US dollars) and contributed 0.5%. We sold BIM in 2021 when Turkey, driven by President Erdogan, started to adopt very unconventional monetary policy by reducing interest rates to try to bring down inflation. Our view at the time was that the risk of significant currency depreciation outweighed the fundamental attractiveness of BIM. Late last year, however, it started to become clear that after securing re-election to the presidency, the Turkish president was reverting to more market-friendly economic policies, in particular, allowing the Central Bank of Turkey to abandon the policy of running low interest rates in a high inflation environment. This had the positive effect of bringing inflation down, and in doing so, the Turkish currency's depreciation slowed significantly. As a result of this shift, we bought BIM in the Strategy in Q3 of 2023. Since then, the company has almost doubled quarterly revenues on a year-on-year basis and tripled profits. As a result, the share price has doubled (in dollars) from the levels at which we bought it back into the Strategy last year.



Despite the strong absolute share price performance, BIM still trades at 10x next year's earnings and offers a 3% dividend yield.

The second largest relative contributor was HDFC Bank, which largely recovered from the selloff in Q1. HDFC Bank returned 17% and contributed 0.4% to Strategy relative performance in the period. A key worry earlier in the year for investors (which largely resulted in the share price decline) was the high Loan-to-Deposit Ratio, which constrains the ability of the bank to grow loans at a high level unless it can pick up deposits at an even faster pace. The bank continues to grow deposits higher than the banking system as a whole (see Figure 2), and crucially, HDFC Bank is doing so without paying up for deposits (through higher interest rates), as evidenced by the Net Interest Margin remaining largely unchanged. Although there was some disappointment with the Indian election results initially – the market and initial exit polls seemed to be pricing in a thumping majority for the ruling (market-friendly) BJP – these concerns largely dissipated when it became clear that the BJP would remain in charge, albeit in a coalition.

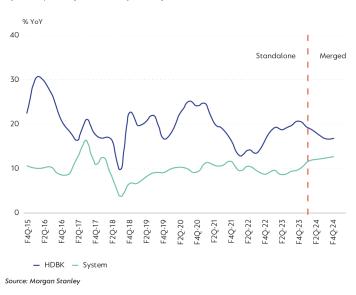
GLOBAL EMERGING MARKETS EQUITY

INSTITUTIONAL STRATEGY COMMENTARY AS AT 30 JUNE 2024



Figure 2
HDFCB VS BANKING SYSTEM DEPOSIT GROWTH

by fiscal quarter (March fiscal year end)



Other meaningful contributors were SEA (33% return) and Tencent Music Entertainment (27% return), each providing around 0.4% of performance.

Unfortunately, there were a few significant detractors in the quarter that fully offset the positive contributors. The biggest detractor was Assai (also known as Sendas), the cash and carry retailer in Brazil. Assai returned -37% in the quarter (of which 12% was driven by the depreciation in the Brazilian real) and this had a -1.2% impact on relative performance. Most of the selloff occurred after the release of its Q1 results, which were somewhat underwhelming. Interest rates in Brazil remain high, and Assai has a reasonably high level of net debt, which would have also played a role in the share price decline. Cash and carry (in which Assai is the leader) continues to take market share from other formats in Brazil, and there is still a significant opportunity for Assai to roll out more stores in Brazil. In addition to this, profitability is depressed by newly opened stores that have not fully ramped up to profitability. Assai is focusing on debt reduction and has reined in capex and slowed down new store expansion. As a result, in our view Assai will start to generate significant free cash flow in the short to medium term. Assai now trades on 10x next year's earnings, and we believe it is very attractive with 75% upside to our fair value.

The second largest detractor was Airbus, which returned -24% and cost the Strategy -1.1% of relative performance. Airbus peaked in March at around €170 and sold off heavily in the quarter, particularly after a late June update to the market where it cut delivery guidance on aircraft due to supply chain issues, especially engines for the A320 aircraft (supplied by CFM and Pratt & Whitney), where Airbus's market position is the strongest and its profitability the highest. The aircraft delivery guidance was accompanied by a 20% cut in operating profit guidance and a 13% cut in free cash flow guidance. All of the above is very disappointing, but we do not believe it materially alters the long-term investment thesis where Airbus remains far ahead of its only real competitor, Boeing, in what is effectively an oligopoly in a structurally growing industry.

There were also a few other significant detractors that each took off 0.7% from relative performance. Bank Mandiri in Indonesia returned -18%, 3R Petroleum in Brazil returned -24%, Delivery Hero (global multinational) returned -17% and Li Ning in China -18%. This abnormally large number of significant detractors, combined with low exposure to the ongoing strong performance of India and Taiwan is ultimately what drove the underperformance for the quarter. Both India and Taiwan, particularly outside the handful of very large-cap stocks in both countries, are arguably now in bubble territory in our view. The Indian market has been driven by general enthusiasm for the country (which does indeed have attractive prospects: market valuation is what concerns us) and has also been a beneficiary of investors reducing/selling out of China. Retail investors in India have also increasingly embraced the stock market. Taiwan has largely been driven by AI, with retail investors here also being eager participants. In Taiwan, many stocks with even a hint of AI have appreciated significantly. In many cases, the AI contribution to these companies is very small or is commoditised. In other cases, profitability is way ahead of historical levels, which may be indicative of over-earning.

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We have kept the positions in all four of the above-mentioned stocks. 3R Petroleum now trades on 3x 2025 earnings, Li Ning (leading Chinese sportswear brand) on 9.5x 2025 earnings with a 4.5% dividend yield (and almost 40% of its market cap in net cash), and while Delivery Hero (online food delivery in 75 countries, mainly emerging markets led by Korea) is currently not making money, it trades on 0.45x price-to-sales (vs Zomato in India on 8x sales, for example, and DoorDash in the US on 4x sales). In addition to this, we believe that Delivery Hero will ultimately become very profitable in the years ahead and have a clear plan to achieve this. There is now more than 150% upside to our fair values for each of 3R, Delivery Hero and Li Ning. It is unusual for any stock we own to have more than 100% upside to fair value, let alone 150%+. We continue to spend a lot of time on these three stocks, continually reassessing our views and fair values for them. In Bank Mandiri's case, the upside to fair value is a more moderate 35%, but the five-year IRR is 23% and the stock trades on 9.5x 2025 earnings with a 6% dividend yield.

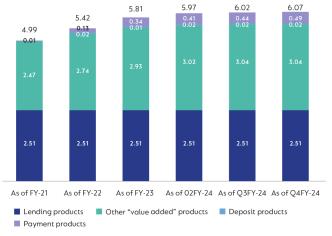
There were five new buys in the period, the largest of which was NetEase (China gaming) at 1% of Strategy. In India, the Strategy bought 0.5% positions in car manufacturer/conglomerate Mahindra & Mahindra and financial services group Bajaj Finance. In Latin America, the Strategy bought online travel agency Despegar (on 12.5x 2025 earnings), and in South Africa, Standard Bank (on 7.5x 2025 earnings with an 8% dividend yield) was added.

NetEase sold off heavily late last year on the threat of regulatory action against the gaming sector. These proposals were subsequently hastily withdrawn, and the responsible officials censured for causing market panic. The share price recovered quickly, but then, along with most Chinese stocks, gave up most of the year-to-date gains. We met with the company in China in June and came away with a very positive view. The legacy PC gaming business is still growing and no longer heavily reliant on one particular game (their largest game is now only 10% of the overall business, as an example). It currently trades on a 10% free cash flow yield, has a very strong balance sheet (over 20% of market cap in net cash) and is returning two-thirds of free cash flow to shareholders.

Bajaj Finance is a company we have been watching and meeting with for some time, but that always seemed too expensive to buy. With the share price now flat over the last three years, earnings growth has brought the valuation down to more palatable levels. One of the main concerns is that they cannot continue to operate as a non-bank finance company and will be forced to become a bank in the next few years. Doing so will increase costs and slow the business's growth rate. While these concerns are real, we believe they are well reflected in the current share price. In addition, the conversion to a bank would also allow them to gather low-cost CASA (current and savings account) deposits, which they currently cannot raise. CASA funding will lower the reliance on expensive wholesale funding and be a net positive for Bajaj.

Bajaj pioneered a new product aimed at allowing customers to buy large ticket items over six months with equal instalments at zero interest. The company earned its profits on this product by securing the financed item at a discount to the advertised price, resulting in it earning the discount over the life of the loan i.e. a 20% discount on the goods means an effective 20% interest rate over six months or an annualised 44% p.a. Peers took a long time to replicate this product and Bajaj's success means they now have over 80 million customers, with over 10 million more being added every year. In addition to growing the number of customers, Bajaj has been very successful at cross-selling additional products to its existing client base as illustrated in Figure 3.

Figure 3
EVOLUTION OF PRODUCTS PER CUSTOMER



Source: Bajaj Finance Investor Relations

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Bajaj has been led by the same impressive (in our view) CEO/MD since 2007, and he is only 54 years old, with a deep bench of talent below him when the time comes for him to step aside. Most lending is unsecured, so interest rates are higher, and they have compounded their loan book at 36% p.a. over the last 16 years, raising capital several times to fund this growth as it has exceeded the exceptional 20%+ return on equity the book has consistently generated.

There were a number of sales in the quarter also, with the Strategy selling completely out of Make My Trip (Indian online travel), Naver (search and ecommerce in Korea), Heineken (global brewer), Walmart de Mexico (retail in Mexico and Central America), Qualitas (Mexican insurance) and Total Energies (global oil major). In the case of Make My Trip and Qualitas, the sales were due to valuation. In the enthusiasm for fast growing Indian companies, Make My Trip, which we had owned for the past few years, is now up 240% over the past year, outperforming even Nvidia. In the case of Naver and Heineken, the sales were driven by concerns over the long-term moat around their businesses becoming progressively weaker. The small Walmex position (0.4% of Strategy at time of sale) was effectively a switch into Femsa to take the latter to a 1% position. The sale of Total Energies (0.6% position at time of sale) effectively funded the Standard Bank purchase (0.5%).

Despite the negative relative performance in the quarter, we are positive on the prospects for the Strategy. At current valuations, the Strategy offers a weighted average upside of 70% and an IRR of 19%, which is well above the long-term average.